STAMFORD DOWNTOWN

Special Services
District

2021 DEMOGRAPHIC REPORT







Map provided by The Nielsen Company (Site Report) -1, 3 & 5 mile Trade area rings from center of Stamford Downtown

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OVERVIEW

The Stamford Downtown Special Services District (Stamford Downtown) attracts over 350,000 people Downtown annually through its 18 signature events which include the Parade Spectacular, Alive@Five, and its renowned Art in Public Places outdoor sculpture exhibit.

In addition to activating the public realm, a central component of Stamford Downtown's mission is to maintain and enhance the Downtown physical environment through landscaping and environmental maintenance. Stamford Downtown is proud to provide an inviting atmosphere with our Ambassador services.



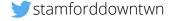




stamford-downtown.com







POPULATION PROFILE



2021 Estimate **Population** Avg. Household Income

5 mile 1 mile 3 mile 132,726 176,849 48,078 \$150,548 \$110,443 \$136,766

Note: Trade area rings start at the corner of Atlantic Street & Broad Street in Stamford Downtown.

Did You Know?

An 18.5% population growth occurred in 2010-2021 within a onemile radius of **Stamford** Downtown, Fairfield County experienced a **2.87%** change in population between 2010-2021.

2021 Education Attainment (Age 25+)

	1 mile	3 mile	5 mile
Advanced Degree	19%	21%	24%
Bachelor's Degree	26%	27%	29%
Associate's Degree & Some College		23%	22%
High School Diploma or GED	19%	18%	16%
High School Non-Graduates	13%	10%	9%

POPULATION PROFILE

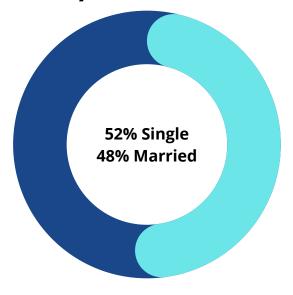


2021 AVERAGE AGE: 36 (1 MILE RADIUS)

AVERAGE HOUSEHOLD INCOME: \$110,443 MEDIAN HOUSEHOLD INCOME: \$77,822

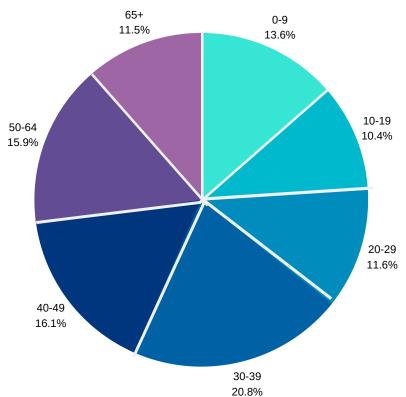
(1 mile radius)

City's Marital Status



2021 Age Distribution

(1 Mile Radius)







DAYTIME PROFILE STUDENTS

UConn Stamford

Located in the heart of Stamford Downtown

- Over 750+ internships, 12 Bachelor's Degree Programs
- Undergraduate Enrollment as of Fall 2021: 2,405
- Graduate Enrollment as of Fall 2021: 466
- Students Living in University-Sponsored Housing: 427
- Full-time Faculty and Staff: 116



Since Fall 2014

- 43% increase in undergraduate enrollment
- 51% increase in graduate enrollment

UConn Stamford awarded
"Connecticut's Most Affordable College
with the Best Outcomes" that was
determined by data from the from the
U.S. Department of Education

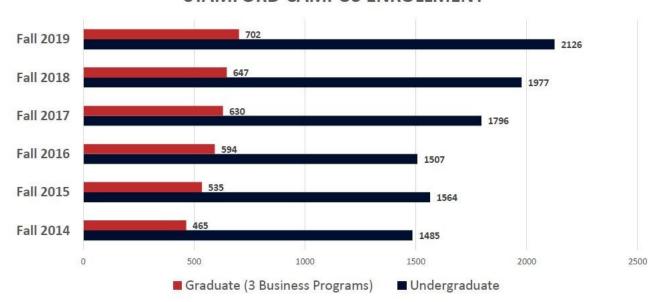
24/7 WALL STREET

UConn Stamford was ranked top 3% for return on investment in a study of more than 4,500 degree-granting institutions in the U.S.

GEORGETOWN UNIVERSITY'S CENTER ON EDUCATION AND THE WORKFORCE

Enrollment Data

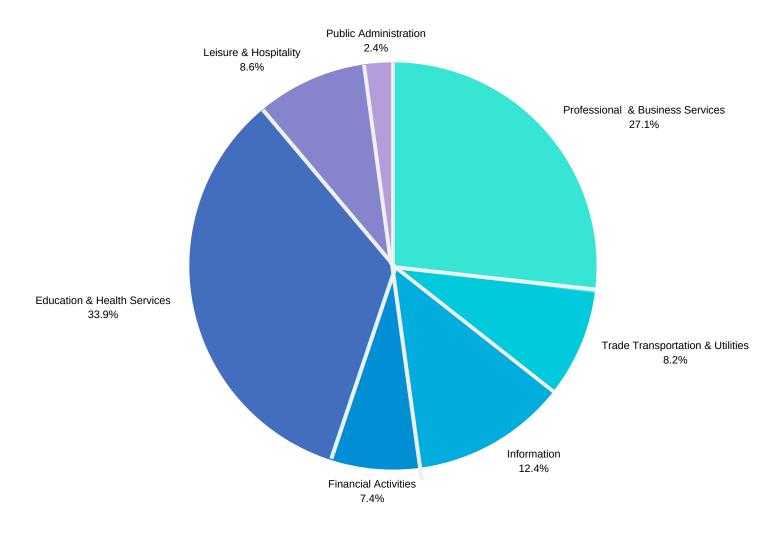
STAMFORD CAMPUS ENROLLMENT



Source: UConn Stamford 2021

DAYTIME PROFILE BUSINESS EMPLOYMENT & CORPORATE PROFILE

Business Sectors in Stamford Downtown





TOTAL NUMBER OF **BUSINESSES**

1 MILE RADIUS



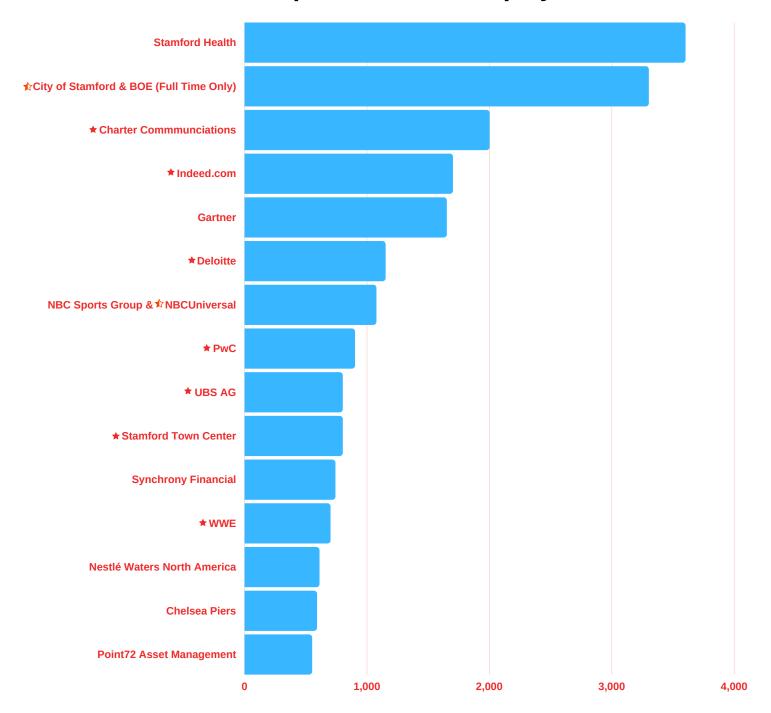
OFFICE EMPLOYEES IN STAMFORD DOWNTOWN

1 MILE RADIUS

Source: CoStar Daytime Employee Report

DAYTIME PROFILE BUSINESS EMPLOYMENT & CORPORATE PROFILE

2021 Top 15 Stamford Employers



TOTAL EMPLOYEES

20,815

★ = Downtown Business

★= Partial Business in Downtown

Source: City of Stamford's Economic Development Department

TRANSPORTATION



METRO-NORTH

- 25 minutes to Fairfield
- 26 minutes to New Rochelle
- 39 minutes to Harlem-125 Street
- 47 minutes to Grand Central
- 55 minutes to Yankee Stadium
- 64 minutes to New Haven

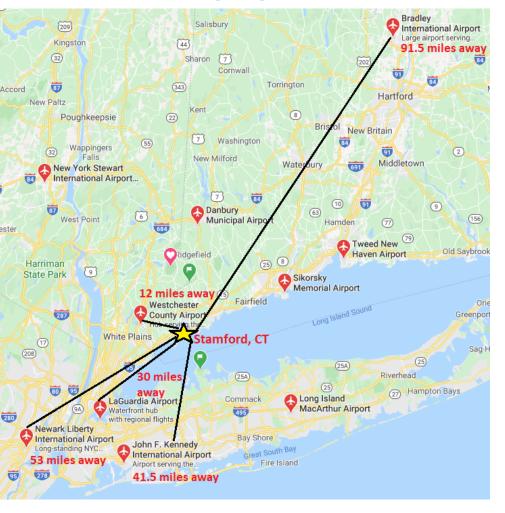
Stamford Transportation Center

- As of 2016, STC has an annual ridership of over 8.4 million for Metro-North and passengers on Amtrak
- The Stamford station is the 2nd busiest Metro-North station after Grand Central Terminal Stamford Transportation Center makes up 21% of the ridership on the New Haven Line

AMTRAK

- 1 hour 25 minutes to Newark Airport
- 2 hours to Philadelphia
- 2 hours to Providence
- 2 hours 50 minutes to Boston
- 3 hours 50 minutes to Washington, DC

AIRPORTS



HIGHWAYS BUSES

- Interstate 95
- Merritt Parkway
- Greyhound
- Peter Pan
- CT Transit

DRIVING TIMES FROM STAMFORD DOWNTOWN

- 15 minutes Norwalk, CT
- 22 minutes Fairfield, CT
- 45 minutes New Haven, CT
- 50 minutes New York, NY
- 90 minutes Hartford, CT

Over 65%

Of workers in Stamford travel less than 30 minutes to get work each day

Source: City of Stamford's Economic Development Department

OFFICE MARKET PROFILE

CENTRAL BUSINESS OFFICE SPACE: CLASS A & B

EXISTING: 53 BUILDINGS

9,742,562 SF

CBD Class A & B Office Quarter 2 2021

Total Inventory: 10,422,471 sf Total Available: 3,155,440 sf

Availability Rate: 30.3%

Vacancy Rate: 28.4%

Net Absorption: -25,605 sf Leasing Activity: 141,788 sf

Average Asking Rent: \$46.31 s/sf/yr

Recent Office Sales in Stamford 2020 - 2021

lune 2021 84 West Park Place \$4.1 MM (\$100 psf) 40.981 sf

Dec. 2020 1055 Washington Blvd 183,000 sf \$24 MM (\$131 psf)

lan, 2020 400 Main Street 12.588 sf \$3.15 MM (\$250 psf)

Existing Buildings Over 100,000 sf

300 Atlantic Street	Class A	272,400 sf
400 Atlantic Square	Class A	472,687 sf
177 Broad Street	Class A	187,000 sf
9 W. Broad Street	Class B	201,000 sf
Canterbury Green	Class A	224,400 sf
695 East Main Street (Former GenRe)	Class A	581,765 sf
750 East Main Street	Class A	103,367 sf
Landmark Square	Class A	766,861 sf
1 Stamford Forum (One Stamford Realty)	Class A	513,500 sf
1,2,3,4 Stamford Plaza	Class A	967,802 sf
1 Station Place	Class A	280,074 sf
600 Summer Street	Class B	101,070 sf
600 Washington Blvd	Class A	574,831 sf
677 Washington Blvd	Class A	686,332 sf
680 Washington Blvd	Class A	133,000 sf
750 Washington Blvd	Class A	186,148 sf
888 Washington Blvd (Government Center)		230,000 sf
1010 Washington Blvd	Class A	135,000 sf
1055 Washington Blvd	Class A	178,000 sf

Sources: City of Stamford Tax Assessor Office, CBRE Inc. Fairfield County 2021 Quarter 2 Report and Cushman & Wakefield Research Services



RETAIL PROFILE

Stamford Downtown Retail Inventory:

1,754,922 sf

Total CBD Retail Square Footage

768,000 sf

Stamford Town Center

986,922 sf

Downtown Retail Streets

902,353 sf

Retail Square Footage Occupied

91.4%

Occupancy Rate

8.5%

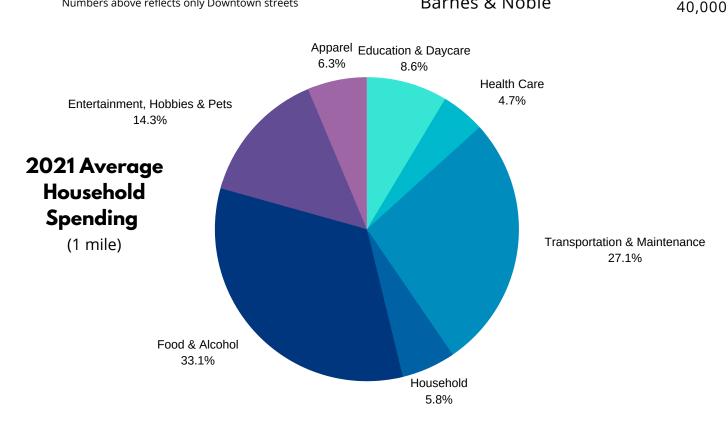
Vacancy Rate

Numbers above reflects only Downtown streets



STAMFORD DOWNTOWN ANCHORS

	(square footage)
Macy's	225,000
Target	164,000
Burlington	123,000
Safavieh	85,000
Saks Fifth Ave. Off Fifth	78,000
Barnes & Noble	40.000



Sources: Stamford Downtown, CoStar and Taubman Company

RESIDENTIAL PROFILE



Recent Residential Complex Sales in the Downtown

Parc Grove **\$154 MM** July 2021

\$105 MM AVA Stamford July 2019

\$60 MM Stamford Corners April 2019

2021 Occupied Households

	<u>1 mile</u>	3 miles	<u>5 miles</u>
2021 Occupied Households	19,998	50,683	66,789
2021 Average Household Size	2.30	2.60	2.60
2021 Median Home Value	\$361,403	\$581,684	706,626
Owner Occupied	5,506 28%	25,950 51%	38,370 57%
Renter Occupied	14,491 72%	24,733 49%	28,419 43%

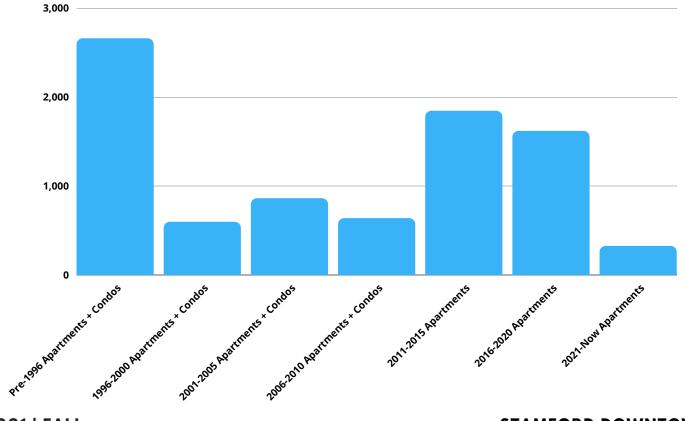
RESIDENTIAL PROFILE

Recently Completed	2019 - 2021 Units
URBY Stamford (Phase I)	465
36 Atlantic Street	20
Atlantic Station West	325
Total Completed Units	810

Under Construction	2021 - 2022 Units
True North	212
The Smyth	414
1 Atlantic Street	77
URBY Stamford (Phase II)	186
Total Under Construction Units	889

Planned w/Land Use Approvals	2021 - 2023 Units
733-777 Summer Street	376
Division St. & Clinton Ave.	456
780 Summer Street	73
677-707 Washington Blvd	406
154 Greyrock	228
Total Planned Units	1,539

Apartments & Condominiums Built Within Stamford Downtown & 1/4 Mile Buffer



ECONOMIC GENERATORS: DINING & ENTERTAINMENT







Annual Attendance in the Downtown

(pre-COVID)

960,000 Movie Theater Attendees Bowtie Cinemas & Avon Theater Film Center)

350,000 Downtown Special Events

80,000 Stamford Media Center Attendees

60,000 Palace Theater Attendees 101

Restaurants, Bars and Clubs in Stamford Downtown

Did You Know?

Connecticut's nonprofit arts and culture industry generates \$797.3 million in annual economic activity in the state, supporting over 23,000 full-time equivalent jobs and generating **\$72.3 million** in local and state government revenues.

- Nationally: Event attendees spend an average of \$31.47 on eventrelated expenses, not including the ticket price
- Connecticut: The figure is \$27.70 per event attendee. Residents spending \$23.78 on average and visitors spending 53% more than residents -\$49.78 per event attendee.
- 69% of visitors come for arts and cultural offerings in Connecticut

Sources: Stamford Center for the Arts, Avon Theater Film Center, Americans for the Arts

ECONOMIC GENERATORS: HOTELS (2,321 ROOMS)



Downtown

Courtyard by Marriott Stamford Downtown

275 Summer Street115 guest rooms2 meeting Rooms (largest holds 40)

Stamford Marriott Hotel & Spa

243 Tresser Boulevard500 guest rooms23 meeting rooms—largest 9,000 sq. ft.2 restaurants

Residence Inn by Marriott

25 Atlantic Street 156 extended stay suites

The Lloyd

909 Washington Boulevard 94 guest rooms

The Stamford

700 East Main Street 380 guest rooms

Nearby

Hampton Inn & Suites Stamford

26 Mill River Street 99 guest rooms 4 meeting rooms—largest 2,150 sq. ft. 1 restaurant

Hilton Stamford Hotel & Executive Meeting Center

1 First Stamford Place484 guest rooms30 meeting Rooms—largest 10,000 sq. ft.1 restaurant

Stamford Plaza Hotel & Conference Center

2701 Summer Street448 guest rooms33 meeting Rooms—largest 9080 sq. ft.1 restaurant

Stamford Suites Hotel

720 Bedford Street 45 extended stay suites

STAMFORD DOWNTOWN SPECIAL SERVICES DISTRICT









